QUESTION BANK

Business Law

AUTHOR

Mrs. D. Annie Jenifer, M.Com., M.Phil., M.B.A

BUSINESS LAW

UNIT I

One Marks

1. Which of the following legal ideas serves as the
foundation for the majority of commercial contracts
and describes a promise given by one party in return
for the promise of the other party?

- a) Unilateral Contract b) Void Contract
- c) Consideration
- d) Quasi Contract
- 2. A legal agreement is defined as follows in the Indian Contract Act, 1872:
- a) Contract

b) Offer

c) Acceptance

- d) Consideration
- 3. What is the maximum number of parties that the Indian Contract Act, 1872 allows to form a contract between?
- a) One

b) Two

c) Three

- d) Any number
- 4. Which of the following, according to the Indian Contract Act of 1872, is a necessary component for a valid contract?
- a) Invitation to treat

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- c) Memorandum of understanding
- d) Past consideration
- 5. What term is used in the Indian Contract Act, 1872, to characterize a contract where both parties have performed their contractual duties?
- a) Void contract

- b) Executed contract
- c) Voidable contract
- d) unilateral contract
- 6. What is the main source of mercantile law, which is made up of guidelines and precepts that the courts have established through rulings in specific cases?
- a) Legislation

b) Custom

c) Precedent

- d) Contract
- 7. Which Indian legislative body is in charge of enacting laws regarding topics included in the Union List?
- a) Lok Sabha

- b) Rajya Sabha
- c) State Legislature
- d) Parliament
- 8. What term refers to a legally binding contract that is enforceable by law between two or more parties?
- a) Agreement

- b) Contract
- c) Memorandum of Understanding
- d) Pact

- 9. What is an agreement's primary distinction from a contract in relation to the Indian Contract Act of 1872?
- a) An agreement is oral, while a contract must be in writing.
- b) An agreement becomes a contract when it is accepted.
- c) An agreement is not legally binding, while a contract is enforceable by law.
- d) An agreement requires consideration, while a contract does not.
- 10. A contract is void in terms of contract law if it:
- a) Is not in writing.
- b) Is valid but not enforceable.
- c) Lacks free consent.
- d) Has only one party involved.
- 11. The Indian Contract Act of 1872 states that an agreement is void if it:
- a) Is not written on a stamp paper.
- b) Is made without consideration.
- c) Is against public policy.
- d) Is not registered with the government.
- 12. Which of the following, as per the Indian Contract Act of 1872, renders a contract void?
- a) Absence of witnesses. b) Lack of consideration.

- c) Legal impossibility. d) Verbal communication.
- 13. Which kind of agreement—spoken orally or in writing—is clearly stated and accepted by both parties?
- a) Implied contract
- b) Unilateral contract
- c) Executed contract
- d) Express contract
- 14. An example of a quasi-contract, or "contract implied in law," is as follows:
- a) When parties explicitly state their agreement.
- b) Through the actions of the parties and the circumstances of the case.
- c) Only in written form.
- d) When there is no consideration.
- 15. What is a necessary condition for the Indian Contract Act, 1872, to consider a contract valid?
- a) Consideration
- b) Offer and acceptance
- c) Written agreement
- d) Registration with authorities
- 16. What term does a party use to another, proposing that they are willing to enter into a contract, in the context of contract law?
- a) Acceptance

- b) Counteroffer
- c) Invitation to treat
- d) Offer

- 17. According to contract law, what is a required component of a legitimate offer?
- a) Consideration
- b) Intention to create legal relations
- c) Invitation to treat
- d) Meeting of the minds
- 18. A valid offer has to be one of the following:
- a) Accepted immediately.
- b) Communicated to the offeree.
- c) Made in writing.
- d) Witnessed by a notary public.
- 19. What phrase is used in contract law to characterize an acceptance of an offer that results in a legally binding agreement between the parties?
- a) Rejection
- b) Revocation
- c) Acceptance
- d) Counteroffer
- 20. In terms of contract law, when does an offer become voidable?
- a) When the offeror changes their mind.
- b) When the offeree communicates acceptance.
- c) When consideration is exchanged.
- d) When the offeror communicates withdrawal before acceptance.

- 21. What does the term "consideration" mean in a legally binding contract?
- a) The monetary value of the contract.
- b) An exchange of promises between the parties.
- c) A gift given without expecting anything in return.
- d) The legality of the subject matter.
- 22. In a contract, what is the element wherein both parties gain something of value and suffer some legal consequences, resulting in a legally binding agreement?
- a) Bargain
- b) Offer
- c) Invitation to treat d) Consideration
- 23. An agreement voidable under the Indian Contract Act, 1872, because it involves actions forbidden by law is referred to as:
- a) Voidable agreement
- b) Illegal agreement
- c) Unenforceable agreement d) Executed agreement
- 24. What kind of acceptance is allowed under contract law?
- a) Silence
- b) A counteroffer
- c) Conduct indicating acceptance
- d) Conditional acceptance

- 25. What distinguishing characteristic of a legitimate offer under contract law?
- a) It must be accepted immediately.
- b) It must be communicated to the offeror.
- c) It must be made in writing.
- d) It must involve consideration.
- 26. What term does contract law use to characterize a specific and unambiguous proposal that one party makes to another, indicating that party's intention to enter into a contract?
- a) Acceptance
- b) Invitation to treat
- c) Counteroffer
- d) Offer
- 27. In terms of contract law, which of the following best describes a legitimate offer?
- a) It must be accepted by a third party.
- b) It must be communicated to the offeree.
- c) It must be accepted immediately.
- d) It must involve consideration.
- 28. What does a void agreement mean legally?
- a) Enforceable
- b) Valid
- c) Invalid
- d) Voidable
- 29. When an offer is withdrawn or cancelled before it is accepted, what phrase is used to describe it?
- a) Acceptance
- b) Rejection

- c) Revocation
- d) Counteroffer
- 30. What is the period of time within which an acceptance may be withdrawn or canceled before it becomes a legally binding agreement?
- a) Acceptance withdrawal
- b) Revocation of acceptance
- c) Rejection
- d) Rescission
- 31. What term would one use to respond to an offer that rejects the original offer and replaces it with a new set of terms?
- a) Acceptance
- b) Counteroffer
- c) Rejection
- d) Offer amendment
- 32. Which of the following terms best characterizes a legally binding contract that satisfies all necessary requirements?
- a) Void

- b) Valid
- c) Unenforceable
- d) Voidable
- 33. What term is used to characterize a fully performed contract where all parties have fulfilled their obligations?
- a) Executed
- b) Valid
- c) Voidable
- d) Unenforceable

that is binding and value terminate for particular a) Executed	b) Voidable	
c) Valid	d) Unenforceable	
•	ate law or law.	
a) Public	b) Private	
c) Local	d) Family	
 36. Which of the following result in an offer-? a) A declaration of intention b) An invitation to offer c) An advertisement offering reward to anyone who finds lost dog of the advertise d) An offer made in a joke 37. The individual putting forth the proposal is known 		
	dual accepting it is known as: b) Promisee/ Promisor	
a) Proposor/ Proposec) Promisor/Promise	<i>'</i>	
38. All promises, both individual and collective, that constitute mutual consideration are referred to as: a) A voidable contract b) A contract		
c) A void contract	d) An agreement	

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39. How many parties	are there to a Promissory note?		
a) Two parties	b) One party		
c) Four party	d) Three parties		
40. A minor can be a	?		
a) Surety	b) Agent		
c) Partner	d) All of these		
41. Public Law is divi	ded into categories?		
a) Three	b) Four		
c) Two	d) None of these		
41. What is an agreement that results from coercion, fraud, and misrepresentation? a) Voidable b) partially void c) valid d) all of these 42. An agreement enforceable by law is: a) A voidable contract b) Void c) A contract d) A void contract 43. An agreement which is enforceable by law at the			
option of other or other			
a) A contract	b) A voidable contract		
c) Void	d) A void contract		
44. The Act is titled a related to the contract	s follows and addresses issues		

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a) The Contract Act,	1872
b) The Indian Contrac	et Act, 1872
c) The Indian Contrac	et Act, 1882
d) The Indian Contrac	ct Act, 1972
45. A contract which	ceases to be enforceable by law
becomes void when it	t ceases to be:
a) Void	b) Voidable
c) Enforceable	d) Unenforceable
46. On April 25, 1872	2, the Indian Contract Act, 1872
was passed and becar	ne operative on:
a) 1st May, 1872	b) 1st September, 1872
c) 1st October, 1872	d) 1st November, 1872
la l	
47. With the minor, a	n agreement was made. This
understanding is:	Pispites
a) Void	b) Voidable
c) Bad	d) Illegal
40. 751	1:1
_	which are in restraint of trade are;
a) Valid	b) Illegal
c) Void	d) Voidable
49. The consideration	n must be:

b) Must be adequate

c) Need not be adequate d) Substantially adequate

a) Adequate

50. An agreement in restraint of the marriage of major

b) Illegal

persons is:

a) Legal

c) Void	d) Voidable	
51. An offer may laps	e by	
a) Revocation	J	b) Counter Offer
c) Rejection of offer b	y offeree	d) All of these
52. Ordinary, a minor	's agreement is	
a) Void ab initio	b) Voidable	
c) Valid	d) Unlawful	
53. What is the term f	or som <mark>eon</mark> e wh	o has been given
permission to represen	nt anot <mark>her perso</mark>	on in legal or
business matters?	1 000	
a) Attorney	b) Authorized	person
c) Representative	d) Delegate	
54. What is the term f	or parties to a c	ontract wherein
they jointly promise s	-	
for carrying out their	end of the barga	ain?
a) Sole promisor	b) Joint promis	sor
c) Primary promisor	d) Collective p	romisor
55. Which term best d	lescribes the pa	ssing of rights or
interests between part	ies in a contrac	t?
a) Delegation	b) Novation	
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c) Assignment d) S	Substitution		
56. What is the term for thone party has under a contanother party?	ne rights or advantages that tract and can assign to		
a) Contractual obligations	b) Legal duties		
c) Contractual rights	d) Performance liabilities		
parties are released from the term is used to describe the described the describe	b) Discharge d) Nullification oval, which word refers to		
1 1 1 1 V V Z	ontract in place of one of the		
original parties?	intract in place of one of the		
a) Assignment	b) Delegation		
c) Novation	d) Subrogation		
they were in prior to the a	arties back in the positions greement's formation?		
a) Rescission	b) Revocation		
c) Renunciation	d) Restitution		

60. What term refers to an unauthorized alteration or change to a contract's terms that affects the validity of

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the agreement?

a) Amendment

b) Alteration

c) Revision

- d) Modification
- 61. What term is used to describe the automatic termination of a contract due to legal principles, without the need for the parties' actions?
- a) Rescission
- b) Discharge by agreement
- c) Discharge by operation of law
- d) Novation

Answer: c) Discharge by operation of law

- 62. A breach of contract can be of _ breach
- a) Discharged

b) Illegal

c) Void

- d) None of these
- 62. What term refers to the process of ending a contract and putting the parties back in the positions they were in prior to the agreement's formation?
- a) Abandonment

b) Revocation

c) Rescission

- d) Nullification
- 63. is voidable contract?
- a) Partly valid agreement
- b) An illegal agreement

c) All of these

- d) None of these
- 64. A Contract can be signed between
- a) Individuals

b) Legal Entities

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- c) All of the above A and B d) None of these
- 65. Which one of the following is the agreement that is not enforceable by law is?
- a) Valid agreement
- b) Void agreement
- c) Voidable agreement d) None of above
- 66. All commercial agreements:
- a) are legally binding
- b) are not legally binding
- c) are legally binding if made in accordance with the provision of the law
- d) are legally binding even if no party intends so.
- 67. A contract with the government must be
- a) a contract

- b) agreement
- c) reciprocal promise
- d) none of the above
- 68. when an offer is made to a definite person, it is known as
- a) general offer

b) cross offer

c) counter offer

- d) special offer
- 69. A cross offer means:
- a) sending identical offers by two parties to each other in ignorance.
- b) conditional acceptance
- c) an offer made to public at large

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- d) all the above
- 70. On acceptance of a proposal, the person making the proposal becomes
- a) promise
- b) promisor
- c) proposer
- d) acceptor
- 71. An express offer means:
- a) an offer made by letter
- b) an offer made by telephone
- c) an offer made by e-mail
- d) all the above
- 72. A promise is
- a) a valid offer
- b) a contract
- c) an accepted offer
- d) a valid agreement
- 73. An offer to sell his car on internet, it is
- a) express offer
- b) implied offer
- c) particular offer
- d) no offer
- 74. The communication of offer is complete
- a) when it is put into the course of transmission
- b) when it comes to the knowledge of the person to whom it is made.
- c) when it is sent to the person to whom it is made.
- d) in all the above cases.

- 75. A restraint by trade combination is valid if it
- a) is not in restraint of trade
- b) is in the interest of its member as well as in the public interest
- c) does not create monopoly
- d) fulfils all of the above

Answers

1.c, 2.a, 3.d, 4b, 5.b, 6.c, 7.d, 8.b, 9.c, 10.c, 11.c, 12.c, 13.d, 14.b, 15.b, 16.d, 17.b, 18.b, 19.c, 20.d, 21.b, 22.d, 23.b, 24.c, 25.b, 26.d, 27.b, 28.c, 29.c, 30.b, 31.b, 32.b, 33.a, 34.b, 35.a, 36.c, 37.c, 38.d, 39.d, 40.b, 41.a, 42.c, 3.b, 44.b, 45.a, 46.b, 47.a, 48.c, 49.c, 50.c, 51.a, 52.a, 53.b, 54.b, 55.c, 56.c, 57.b, 58.c, 59.a, 60.b, 61.c, 62.c, 63.d, 64.c, 65.b, 66.c, 67.c, 68.d, 69.a, 70.b, 71.d, 72.c, 73.a, 74.b, 75.d.

Five Marks

- 1. Discuss the essential elements of a valid contract under the Indian Contract Act, 1872.
- 2. Differentiate between Void and Voidable contracts?
- 3. Define contract. Explain essential elements of a valid contract.
- 4. Define proposal also explain different legal rules relating to it with the help of a case law.

- 5. Differentiate between illegal and unenforceable contracts?
- 6. Difference between Void and Illegal Agreement?
- 7. Differentiate between Proposal and Invitation to offer?
- 8. How communication of an offer or acceptance complete and how and is when their revocation are made, explain?
- 9. Define acceptance. What are the rules for a valid acceptance.
- 10. Explain the different aspects of contract "based on formation"
- 11. Explain Discharge of contract "impossibility of performance".
- 12. What are the acceptions to discharge of contract?
- 13. State and explain the consequences of "breach of contract".
- 14. An agreement enforceable by law is contract, comment?
- 15. When can an offer and its acceptance be revoked? Give examples
- 16. What are the circumstances under which an offer will lapse?
- 17. Write a note on Quasi Contracts?
- 18. What are the different types of offer?
- 19. When is communication of offer and its acceptance complete? Give example

- 20. Define "Contract of Guarantee", Surety", "Principal debtor", and "Creditor". What are the nature of liabilities under Contracts of Indemnity and Guarantee?
- 21. Distinguish an unlawful agreement from an illegal agreement
- 22. What are the different remedies for "breach of contract?
- 23. Explain different types of offer.
- 24. What is offer? Explain the legal rules for an offer.
- 25. Explain contract of indemnity.

Ten Marks

- 1. Explain in detail the difference between a Valid, Voidable and Void contract and give an example for each type of contract.
- 2. Define and explain the concept of offer and acceptance.
- 3. Explain the classification of contracts.
- 4. Describe the essentials of a valid contract
- 5. What is a contract? Discuss the essentials of a valid contract.
- 6. Explain role of communication, acceptance and revocation of proposals in the formation of valid contract.
- 7. Discuss rules regarding communication of an offer and acceptance.

- 8. Explain the legal rules relating to a valid offer
- 9. Explain revocation of offer and acceptance
- 10. Discuss the important rules regarding a valid acceptance
- 11. Explain source of mercantile law
- 12. Explain the implied conditions in a contract of sale.



UNIT II

One Marks

1. If A survives C, A and B	agree to purchase B's
horse. This is	
a) a Quasi-contract	b) a Void contract
c) a Contingent contract	d) a Conditional contract
2. An insurance contract is	
a) Contingent contract	b) Wagering agreement
c) Unenforceable contract	d) Void contract
3. If the promisor's will alor contingent, it would be a) valid b) void	ne determine the
c) illegal d) depends o	n the circumstances
4. A life insurance contract event performance is classif a) Contract of Indemnity	fied as
c) Contingent Contract	d) Special type of Contract
5. Which of the following dincluded in a wagering agrea) Insurable interest b) Uncertain event c) Mutual chances of gain of	ement?
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d) Neither party to have control over the event				
6. A contract that is contingent on a future, uncertain event occurring may be enforced in the following circumstances:				
a) Happens				
b) Does not happen	1			
c) Does not become	e an impossible			
d) Both (a) & (c)				
7. A contract that i	s subject to the occurrence of an			
unforeseen future	event expires			
a) if the event become	omes impossible			
b) should the even	toccur			
c) should the event	not occur			
d) not mentioned a	bove.			
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8. In the event of a	n impossibility, contingent			
contracts to do or i	not to do anything include			
a) Valid	b) Void			
c) Voidable	d) Illegal			
9. Contingent good	ls belong to goods?			
a) Existing	b) Future			
c) Contingent	d) Valid			
10. In a contingent	contract which event is contingent			
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			Hos	ur				

- a) Main event
- b) Collateral event
- c) Both (a) & (b)
- d) None of the above.

11. As per the Indian Contract Act, 1872, section 70, an individual who gains from the labor of another is obliged to compensate the benefactor for the services provided, given that the benefactor's intention was:

a) Gratuitous

- b) Non-gratuitous
- c) To create legal relations d) None of these

12. The contract uberrimae fidei means a contract

a) Of goodwill

- b) Guaranteed by a surety
- c) Of utmost good faith
- d) Of good faith
- 13. A finder can sell the goods if:
- a) the goods are ascertained
- b) the goods are un-ascertained
- c) the goods are valuable
- d) the goods are perishable
- 14. While A owes B ₹ 1,000, the Limitation Act prevents A from collecting the debt. Regarding the debt, A gives written assurance to B for ₹ 500. It's this
- a) Valid contract
- b) Voidable contract
- c) Void contract
- d) Unenforceable agreement

b) The agent

15. A contract of personal nature can be performed

c) The legal representative d) None of the above.

16. Liability of the joint promisor is

by:

a) The promisor

a) Joint	b) Several
c) Joint and several	d) None of the above
a) valid and enforceable b) void c) voidable at the option d) illegal	le by law
1 //	b) Voidable d) None of these
parties' mutual trust or them would a) Puts an end to the co b) Does not terminate	
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d) None of these		
20. Each party to the agree order to change or revoke the Agreement		
a) Denial b) C	onsensus	
c) Modification d) R	evocation	
21. What term is used to che of money granted to a party technical breach of contract appreciable actual Losses? a) Compensatory damages c) Punitive damages	that has experienced a	
22. In a contract, what term	refers to the	
predetermined and agreed-upon amount of damages		
meant to make up for a specific kind of breach?		
a) Compensatory damages	b) Liquidated damages	
c) Nominal damages	d) Punitive damages	
23. If there is no written contract in place, what legal theory gives a party the right to fair compensation for the goods or services they have rendered? a) Quantum Leap b) Quantum Meruit c) Quantum Satis d) Quantum Estoppel		

- 24. What is the official phrase for someone who finds lost or abandoned property and plans to give it back to its rightful owner?
- a) Custodian
- b) Finder of goods
- c) Possessor
- d) Keeper of property
- 25. What term is used to describe a contract in which the performance and enforceability depend on the occurrence of a specific event?
- a) Unilateral contract b) Executed contract
- c) Contingent contract d) Valid contract
- 26. What defines a contingent contract?
- a) A contract with uncertain terms
- b) A contract dependent on the occurrence of a specific event
- c) A contract without legal consequences
- d) A contract with fixed obligations
- 27. What characterizes a contingent contract?
- a) Fixed obligations
- b) Uncertain terms
- c) Immediate performance
- d) Unilateral nature
- 28. Which type of contract is dependent on the occurrence of a specific event for its enforcement?
- a) Executed contract
- b) Unilateral contract
- c) Contingent contract
- d) Valid contract

- 29. What type of contract is conditional upon the happening or non-happening of a specific event?
- a) Executed contract
- b) Unilateral contract
- c) Contingent contract
- d) Voidable contract
- 30. In a contingent contract, what factor determines the enforceability of the contract?
- a) Time of performance
- b) Mutual agreement
- c) Occurrence of a specific event
- d) Written documentation
- 31. What distinguishes a contingent contract?
- a) Fixed obligations
- b) Uncertain event
- c) Immediate performance
- d) Verbal agreement
- 32. Which type of contract is conditional upon the occurrence or non-occurrence of a specific event?
- a) Unilateral contract
- b) Contingent contract
- c) Executed contract
- d) Voidable contract
- 33. What characteristic defines a contingent contract?
- a) Fixed obligations
- b) Dependent on a specific event
- c) Immediate performance
- d) Verbal agreement

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34. What term is used	d to describe the fulfillment of
obligations by parties	s in a contract?
a) Execution	b) Performance
c) Validity	d) Offer
35. What is the term	for the fulfillment of contractual
obligations by the par	rties involved?
a) Execution	b) Performance
c) Acceptance	d) Consideration
36. Which term refer	s to the act of fulfilling
	ns by the parties involved?
a) Execution	b) Performance
c) Ratification	d) Consideration
37. What term is used	d to describe a definite and clear
proposal made by one	e party to another, indicating a
willingness to enter in	nto a contract?
a) Acceptance	b) Invitation to treat
c) Valid offer	d) Consideration
38. Who is the indivi	dual obligated to fulfill the terms
of a contract?	
a) Offeror	b) Offeree
c) Promisor	d) Promisee

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39. In a contract, who to perform?	is the party making the promise	
a) Promisor	b) Promisee	
c) Offeror	d) Offeree	
40. Who is typically authorized to fulfill the		
obligations outlined i	n a contract?	
a) Promisor	b) Promisee	

41. What term is used to refer to multiple individuals who together make a promise to fulfill the obligations of a contract?

d) Mediator

a) Sole promisor

b) Joint promisor

c) Primary promisor

c) Third party

d) Collective promisor

42. Who acts on behalf of a deceased person or someone incapable of managing their own affairs in legal matters?

a) Guardian

b) Executor

c) Legal representative

d) Attorney

43. What legal remedy involves a court order that prohibits a party from performing a particular act, typically to prevent harm or enforce a right?

a) Compensation

b) Restitution

c) Specific performance

d) Injunction

44. What legal term describes a situation where a court imposes an obligation on one party to prevent unjust enrichment, even in the absence of a formal contract?

a) Implied contract

b) Quasi contract

c) Expressed contract

d) Executed contract

45. What legal term refers to a fictional contract imposed by a court to prevent unjust enrichment, even when there is no actual agreement between the parties?

a) Implied contract

b) Quasi contract

c) Executed contract

d) Express contract

46. What term describes the act of repaying or compensating someone for expenses or losses incurred on their behalf?

a) Restitution

b) Compensation

c) Reimbursement

d) Indemnification

47. What term refers to a duty or commitment that one party is bound to fulfill, often arising from a contract, law, or moral duty?

a) Commitment

b) Liability

c) Obligation

d) Responsibility

48. An agreement to do an impossible act is

a) void

b) voidable

c) illegal

- d) enforceable
- 49. Contact of insurance are
- a) uncertain agreements
- b) contingent agreement
- c) wagering agreement
- d) none of these
- 50. X contracts to pay Y Rs. 1,00,000 of Y's house is burnt. This is a
- a) wagering agreement
- b) voidable
- c) void agreement
- d) contingent contact
- 51. An uncertain agreement is
- a) illegal

b) valid

c) void

- d) voidable
- 52. The following contracts are contingent contract
- a) contract of insurance
- b) contract of guarantee
- c) contract to deliver goods on receipt from the factory
- d) both a) and b)
- 53. A tender of performance is valid if it is
- a) unconditionally
- b) by an able and willing person
- c) for whole obligation
- d) all the above

- 54. An attempted performance discharge the promisor from his liability
- a) to deliver the goods
- b) to pay the price
- c) to pay any damages
- d) above a and c
- 55. Tender of performance means
- a) tender for supply of goods
- b) offering performance of promise under a contract
- c) attempted performance
- d) actual performance
- 56. Sale of goods for cash is an example of
- a) mutual and independent promises
- b) mutual and dependent promises
- c) mutual and concurrent promises
- d) conditional and dependent promises
- 57. When a valid tender of goods is not accepted it is called
- a) actual performance
- b) attempted performance
- c) no performance
- d) discharge of contract
- 58. Personal actions dies with the person. This rule means that the promise must be performed by
- a) the promisor himself
- b) the legal representatives of the promisor
- c) the agent of the promisor
- d) any other person

- 59. when two or more persons have made a joint promise then unless a contrary intention appears from the contract, all such persons must fulfill promise
- a) jointly
- b)jointly and severally
- c) severally
- d) jointly or severally
- 60. Assignment by operation of law takes place
- a) only in case of death of any party
- b) only in case of insolvency of any party
- c) in case of death / insolvency of any party
- d) none of these
- 61. Actionable claims can
- a) never be assigned
- b) always be assigned by an instrument in writing
- c) none of these
- d) always be assigned orally
- 62. Each party is a promisor and a promise in case of
- a) past consideration
- b) every contract
- c) present consideration
- d) reciprocal promises
- 63. A quasi contract arise from
- a) contract by the parties
- b) principle of equity
- c) laws of the land
- d) status of persons.
- 64. The right under quasi contract is available against
- a) specific persons only

- b) specific person and the whole world
- c) the whole world
- d) none of these
- 65. Quasi contract is also known as
- a) contract implied in law b) implied contract
- c) unintentional contract
- d) both a and c
- 66. A person who makes payment of money on behalf of another is entitled to be reimbursed
- a) when the person making the payment has interest in making the payment
- b) when the person on whose behalf he pays the money is bound by law to pay
- c) when the person receiving the payment is legally entitle to receive
- d) when all the above conditions are satisfied
- 67. Discharge of contract means
- a) Performing the promise by a party
- b) discharge of obligation under a contract by a party
- c) discharge or performance of obligation under a contract by a party to it
- d) performing or extinguish obligation under a contract by all the parties.

- 68. A contract is discharged by alteration:
- a) when a new contract is substituted for the existing on.
- b) when a or more of the terms of contract are changed.
- c) when a party waives his rights under the contract.
- d) when a party rescinds the contract.
- 69. a contract is discharged by remission:
- a) when a party waives all his rights under a contract.
- b) when a party cancels an existing contract.
- c) when a party accepts lesser performance in discharge of a whole obligation.
- d) when a party makes novation of a contract.
- 70. Agreement does not become void where initial impossibility is :
- a) known to both the parties b) to promisor only
- c) unknown to both the parties d) none of these
- 71. A contract is discharged by breach when a party to a contract
- a) refuses to perform his promise
- b) fails to perform his promise
- c) disables himself from performing his part of the promise
- d) does any of the above

- 72. Acceptance by the promisee of a lesser fulfillment of the promise made is called
- a) alteration
- b) rescission

c) waiver

- d) remission
- 73. A contract has become more difficult to performance due to some uncontemplated events or delays. The contract
- a) is discharged
- b) becomes void
- c) is not discharged d) becomes voidable
- 74. A creditor agrees with his debtor and a third party to accept a third party as his debtor. The contract is discharged by
- a) performance
- b) waiver
- c) rescission
- d)alteration
- 75. If an agreement contains an undertaking to perform an impossibility, the agreement is
- a) void ab initio
- b) void
- c) voidable at the option of the plaintiff
- d) illegal

Answer: a) void ab initio

- 76. An agreement to do an act impossible in itself
- a) is void
- b) is voidable

- c) is void ab initio
- d) becomes void when impossibility is discovered

Answers

1.c, 2.a, 3.b, 4.c, 5.a, 6.a, 7.a, 8.b, 9.b, 10.b, 11.b, 12.c, 13.d, 14.a, 15.a, 16.c, 17.b, 18.a, 19.a, 20.b, 21.b, 22.b, 23.b, 24.b, 25.c, 26.b, 27.b, 28.c, 29.c, 30.c, 31.b, 32.b, 33.b, 34.b, 35.b, 36.b, 37.c, 38.c, 39.a, 40.a, 41.b, 42.c, 43.d, 44.b, 45.b, 46.c, 47.c, 48.a, 49.b, 50.d, 51.c, 52.d, 53.d, 54.d, 55.b, 56.c, 57.d, 58.a, 59.a, 60.c, 61.b, 62.d, 63.b, 64.a, 65.d, 66.d, 67.d, 68.b, 69.c, 70.b, 71.d, 72.d, 73.c, 74.a, 75.a, 76.a.

Five Marks

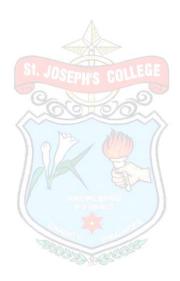
- 1. What do you understand by anticipatory breach of contract?
- 2. Give the rules regarding minor's agreement?
- 3. Define a contingent contract and provide two examples illustrating the concept.
- 4. Discuss the key elements that distinguish contingent contracts from other types of contracts.
- 5. Explain the significance of uncertainty and future events in the formation and performance of contingent contracts.

- 6. What is meant by performance of the contract? Who can perform the performance under contract?
- 7. List the rules regarding the reciprocal promises and explain any two of them.
- 8. Write brief essay on discharge of a contract by performance
- 9. Mention various mode of discharge of contract. Also explain any one of them.
- 10. Discuss the types of breach of contract.
- 11. Explain the following in the context of consent for contract discharge by agreement.
- 12. Explain Quasi-contracts. What are the contractual Obligations?

Ten Marks

- 1. Discuss the various modes of discharge of contract.
- 2. Discuss the provisions in the Indian Contract Act 1872 in respect of quasi-contracts.
- 3. How are the damages for breach of contract determined?
- 4. Explain the types and consequences of breach of contract.
- 5. What are the rules relating to assignment of contract?
- 6. When is a contract terminated by operation of law?
- 7. What do you understand by novation? What is the difference between alteration and novation?

- 8. Distinguish between actual breach and anticipatory breach of contract.
- 9. Explain the conditions of a valid offer to perform.
- 10. Explain the devolution of joint liabilities.
- 11. Discuss the remedies for breach of contract.
- 12. Explain the types of damages.



UNIT III

One Marks

 The person in respect of guarantee is given is called Principal debtor principal surety 	
2. In contract of indemnit required? a) 4 b) 6 c) 7 d) 2	S COLLEGE
 3. The guarantee of single a) general guarantee c) implied guarantee 4. Which type of guarantee transaction? a) general guarantee b) implied guarantee c) continuous guarantee d) general and continuous 5. The person to whom the 	b) continuous guarantee d) none of these ee is given for series of

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a) creditor	b) debtor			
c) surety	d) third party			
6. The contract of Gu	arantee should be			
a) Implied	b) only written			
c) only oral	d) written or oral			
c) subsidiary liability	b) preliminary liability d) co-related liability mnity must be for			
c) implied consideration	ion			
d) lawful consideration	on and object			
9. Who is protected ua) guarantorc) third person	nder the contract of guarantee ? b) creditor d) debtor			
10. Whose consent is guarantee ?	necessary in the contract of			
a) Surety	b) Creditor			
c) Debtor	d) All the above			

 11. On whose default, the promise of discharge of liability is given in contract of guarantee? a) Principal debtor b) Subsidiary debtor c) Principal guarantor d) All above 					
12. How many parties	s are there in contract of				
guarantee?					
a) One	b) At will				
c) Three	d) Two				
13. The contract of gu	parantee is for protection of				
a) creditor	b) debtor				
c) guarantor	d) none of these				
14. A continuing guarantee applies to:a) a specific transactionb) a specific number of transactionsc) all transactions of specific transaction seriesd) reasonable number of transactions.					
15. The surety stands	discharged:				
a) by revocation					
b) by death					
c) by variance in terms of the contract without his					
consent	consent				
d) in (a), (b) & (c) above.					

- 16. Under the contract of guarantee, a creditor:
- a) has to avail his remedies first against the principal debtor
- b) can avail his remedies against the principal debtor as well as the surety
- c) can avail his remedy against the surety alone
- d) both (b) & (c).

17. Surety stands discharged:

- a) by an agreement between the creditor and the principal debtor
- b) by an agreement between the creditor & a third party for not to sue the principal debtor
- c) both (a) & (b) above
- d) neither (a) nor (b).

18. Under a contract of guarantee:

- a) if principal debtor is not liable, guarantor is not liable
- b) if principal debtor is not liable, guarantor is liable
- c) if principal debtor is liable, guarantor is liable
- d) all the above.

19. In a contract of guarantee:

- a) there are two parties and one contract
- b) there are two parties and two contracts
- c) there are three parties & three contracts
- d) there are three parties & one contract.

- 20. In case of co-sureties, release of one surety by the creditor:
- a) amounts to discharge of other sureties
- b) does not amount to discharge of other sureties
- c) amounts to discharge of the surety so released visa-vis co-sureties as well
- d) none of the above.
- 21. On payment or performance of the liability, the surety:
- a) is invested with all the rights the creditor had against the principal debtor
- b) is entitled to every security which the creditor has against the principal debtor
- c) is entitled to be indemnified by the principal debtor
- d) all the above.
- 22. What is the primary purpose of an indemnity?
- a) Profit generation b) Risk transfer
- c) Asset acquisition
- d) Market expansion
- 23. In an indemnity, who typically provides compensation in case of loss?
- a) Indemnifier

b) Indemnitee

c) Guarantor

d) Beneficiary

24.	Which of	of the	followi	ng is a	charac	eteristic	of an
ind	emnity?						

- a) It is a promise to perform
- b) It involves a third party
- c) It is a one-sided contract
- d) It is always time-bound

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25.	What	18	the	main	nurnose	ot a	guarantee?

- a) Risk avoidance
- b) Debt repayment
- c) Loss compensation
- d) Asset transfer

26. In a guarantee, who undertakes the responsibility for the debtor's obligations?

a) Guarantor

b) Creditor

c) Indemnifier

d) Trustee

27. Which type of contract involves a promise to compensate for losses or damages?

a) Guarantee

b) Warranty

c) Indemnity

d) Surety

28. What is the key element in an indemnity contract?

- a) Consideration
- b) Offer and acceptance
- c) Compensation
- d) Mutual consent

29. In an indemnity, when does the obligation to compensate arise?

a) Before the loss occurs

Department of Commerce

- b) After the loss occurs
- c) Simultaneously with the loss
- d) Only if the loss is severe
- 30. What type of guarantee is commonly used in financial transactions?
- a) Personal guarantee
- b) Corporate guarantee
- c) Specific guarantee
- d) Continuing guarantee
- 31. Which party benefits from a guarantee?
- a) Guarantor

b) Creditor

c) Indemnifier

- d) Debtor
- 32. In an indemnity, what is the typical limit of liability?
- a) Unspecified
- b) Limited by law
- c) Equal to the loss suffered
- d) Double the loss suffered
- 33. What distinguishes a contract of indemnity from a contract of insurance?
- a) Involvement of premium payments
- b) Presence of a third party
- c) Nature of the risks covered
- d) Length of the contract

- 34. What is a common feature of both indemnity and guarantee?
- a) They are always bilateral contracts
- b) They involve the transfer of ownership
- c) They are risk management tools
- d) They are only verbal agreements
- 35. Which of the following is NOT a type of guarantee?
- a) Personal guarantee
- b) Corporate guarantee
- c) Unilateral guarantee
- d) Continuing guarantee
- 36. What is a continuing guarantee?
- a) A guarantee with no specified end date
- b) A guarantee for a single transaction
- c) A guarantee involving multiple guarantors
- d) A guarantee provided by a corporation
- 37. Which party in an indemnity agreement bears the risk of loss or damage?
- a) Indemnifier
- b) Indemnitee
- c) Guarantor
- d) Beneficiary
- 38. What type of guarantee remains in force until revoked by the guarantor?
- a) Specific guarantee
- b) Continuing guarantee

- c) Corporate guarantee d) Unilateral guarantee
- 39. What is the key difference between a guarantee and a warranty?
- a) The parties involved
- b) The nature of the obligation
- c) The duration of the contract
- d) The level of compensation
- 40. What is the legal requirement for a valid indemnity contract?
- a) Written agreement
- b) Verbal agreement
- c) Presence of witnesses
- d) Public announcement
- 41. What is the effect of breach of warranty in an indemnity contract?
- a) Termination of the contract
- b) Right to claim damages
- c) Automatic renewal of the contract
- d) Change in the indemnity amount
- 42. In a corporate guarantee, who provides the guarantee on behalf of the company?
- a) CEO

- b) Shareholders
- c) Board of Directors
- d) Legal department

- 43. What is a key consideration in determining the enforceability of a guarantee?
- a) The guarantor's age
- b) The adequacy of consideration
- c) The debtor's reputation
- d) The length of the guarantee
- 44. Which legal principle is often associated with indemnity contracts?
- a) Caveat emptor
- b) Uberrimae fidei
- c) Res ipsa loquitur
- d) Stare decisis
- 45. The term "Bailment" means
- a) A delivery of a thing entrusted for some special purpose or object upon a contract
- b) Delivery of goods free of cost
- c) Delivery of goods without cost for welfare of public
- d) None of above
- 46. In pledge contract, bailee is called
- a) Pawnor
- b) Pawnee
- c) Pledger
- d) None of above
- 47. In pledge, bailor is called
- a) Pawnor
- b) Pawnee
- c) Both (a) and (b) d) None of above

debt or performance of	•
a) Pledge	b) Bailment
c) Contingent contrac	t d) Agreement
49.Bailment means	
a) temporary delivery	of goods
b) permanent delivery	of goods
c) part delivery of goo	ods
d) None	
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50. In the contract of	bailment the person delivering
the goods is called	
a) bailor	b) bailee
c) seller	d) agent
51. Lien means	
a) to retain goods in h	is possession
b) rights to sell the go	ods
c) right to purchase th	e goods
d) right to destroy the	goods
52. The person to who	om goods are delivered
temporally is	
a) baliee	b) bailor
c) purchaser	d) user

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53. When in transaction of Bailment comes to an end, the duty of transfer the goods lies upon whom?					
a) Bailee	b) Bailor				
c) Bailment	d) Person				
54. The bailor is boun	nd to disclose to the bailee				
a) faults the goods	b) price of goods				
c) weight of goods	d) owner of goods				
55. The finder of good	ds has right of				
a) lien	b) purchase				
c) succession	d) none				
56. A finder of goods	is subject to the same				
responsibility as that					
a) bailee	b) bailor				
c) surety	d) purchaser				
c) surcty	d) purchaser				
57. The bailment of g a debt is called	oods as security for payment of				
a) pledge	b) bailment				
c) mortgage	d) none of these				
58. The bailment of g of a promise is called	oods as security for performance				
a) pledge	b) bailment				
c) mortgage	d) None of these				
-,	-, - :				

b) agency

d) mortgage

59. The pledge is a contract of

a) bailment

c) guarantee

60. An agreement read	ched between a bailer and a
bailee is	
a) Mortgage	b) Bailout
c) Bailment	d) Codicil
61. A person who fin	ds the goods belonging to others
and takes them into hi	s possession is called
a) Bailee	b) Bailor
c) Pledgor	d) Pawnee
11216	
62. Which are the rig	hts of finder of goods
a) Rights of lien	b) Right to sue for reward
c) Right to sale	d) All of the above
	300000
63. The bailment of g	goods as security for payment of
a debt or performance	of a promise
a) Pledge	b) Lien
c) Agency	d) Bailment
64. Pledgee is also kr	nown as
a) Pawnee	b) Pawnor
c) Principal	d) Agent
Department of Comm	erce 52

b) Pawnee

d) Agent

65. Pledger is also known as

a) Pawnorc) Bailor

66. The term bailmer "bailor", which means	nt is derived from a French word s:
a) Depends	b) Deliver
c) Selling	d) Buying
	ering the goods for achieving urned the same after completion
a) Bailee	b) Pledgee
c) Bailor	d) Agent
68. The person who oprocess is called	delivered the goods for bailment
a) Bailee	b) Bailor
c) Pawnor	d) Pawnee
and bailee, it is called	
a) Non gratuitous bail	ment b) Gratuitous bailment
c) Special bailment	d) Conditional bailment
70. Choose the correct a) To return the goods	ct one; Duties of bailor
Department of Comm	terce 53

- b) To disclose known faults
- c) Not to set up an adverse title
- d) To return any accretion to the goods
- 71. Right of a person to retain possession of some goods belonging to another until some debts of the person in possession is satisfied
- a) Pledge
- b) Bailment

c) Lien

- d) Guarantee
- 72. A gives B two suitcases to store for him while he is at a meeting. What is the correct relationship between A and B.
- a) A is the bailee and B is the bailor
- b) A is the bailor and B is the bailee
- c) A and B are both bailees
- d) A and B are both Bailor
- 73. Which of the following is not an example of bailment
- a) A coat check
- b) Valet parking
- c) Dry cleaning
- d) A gift given on birthday
- 74. An example of bailment without a contract is ——
- a) Giving a vehicle in a workshop for repair
- b) Giving something in courier
- c) Finder of the lost goods
- d) None of these.

- 75. A finder of goods is
- a) Entitled to retain the goods
- b) Entitled to claim compensation when specific reward is offered
- c) Not entitled to claim compensation and thus not entitled to retain the goods
- d) Both (A) and (B)
- 76. Which of the following are the rights of bailee?
- a) Right of indemnity b) Right of remuneration
- c) Right of lie

- d) All the above.
- 77. Which of the following are the rights of bailor?
- a) Right to demand restoration of goods
- b) Right to get increase or profit from goods bailed
- c) Right to sue the bailee for the enforcement of the duties imposed upon a bailee
- d) All the above
- 78. Which of the following is not an example of bailment?
- a) Giving clothes for dry-cleaning
- b) Keeping property in mortgage
- c) Giving clothes for tailoring
- d) Giving book for reading

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79. ———— entitles the bailee to retain those goods of the bailor for a general balance of the account. a) Particular lien b) General lien c) Ownership d) Pledge 80. The liability of the indemnifier to compensate the indemnity-holder commences when a) indemnity-holder has suffered actual loss b) liability of indemnity-holder becomes certain c) he is called upon to pay d) he fixed the date for the same 81. A contract in which a person promises to discharge liability of another person in case of default by such person, is now as a b) contract of guarantee a) quasi contract c) contract of indemnity d) none of these 82. Any variance made without surety's consent in the terms of the contract of guarantee discharges the surety a) as to transaction prior to variance b) as to transactions subsequent to variance c) as to all transactions d) from his liability under the guarantee 83. The right of subrogation in a contract of guarantee is available to the a) creditor b) principal debtor

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c) surety	d) indemnifier
•	certain goods from B by a
	dges them with C. the pledge is
a) valid	b) void
c) voidable	d) invalid
85. A gratuitous bailn a) supported by consider by not supported by consider consider by not enforced by law d) void	deration onsideration
1 / N// \UZA	oods by one person to another as ment of a debt is known as
a) bailment	b) hypothecation
c) pledge	d) mortgage
71	10000
87. the bailment of go	oods can be made by its owner
a) immovable goods	b) movable goods
c) both of these	d) none of these
88.A lent his bike to he charges. It is a	nis friend for 2days without any
a) hypothecation	b) non gratuitous bailment
c) gratuitous bailment	•

Answers

1.a, 2.d, 3.a, 4.c, 5.a, 6.d, 7.a, 8.d, 9.b, 10.d, 11.a, 12.c, 13.a, 14.c, 15.c, 16.a, 17.a, 18.c, 19.d, 20.b, 21.a, 22.b, 23.a, 24.c, 25.a, 26.a, 27.c, 28.c, 29.b, 30.b, 31.b, 32.a, 33.c, 34.c, 35.c, 36.a, 37.a, 38.b, 39.b, 40.a, 41.b, 42.c, 43.b, 44.b, 45.a, 46.b, 47.a, 48.a, 49.a, 50.a, 51.a 52.a, 53.a, 54.a, 55.a, 56.a, 57.a, 58.a, 59.a, 60.c, 61.a, 62.d, 63.a, 64.a, 65.a, 66.b, 67.c, 68.b, 69.b, 70.b, 71.c, 72.b, 73.d, 74.c, 75.d, 76.d, 77.d, 78.b, 79.b, 80.b, 81.b, 82.b, 83.c, 84.a, 85.b, 86.c, 87.b, 88.c.

Five Marks

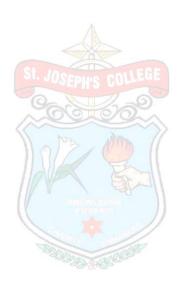
- 1. Distinguish between indemnity and guarantee.
- 2. Explain the rights of a surety against the creditor.
- 3. What are the characteristics of a contract of indemnity?
- 4. Discuss the term "continuing guarantee" how can it be revoked.
- 5. Explain the rights if the indemnity holder.
- 6. Explain the essentials of a valid guarantee
- 7. What are the rights of bailor?
- 8. What are the rights of bailee?
- 9. What are the duties of bailor?
- 10. What are the duties of bailee?
- 11. Distinguish between general lien and particular lien
- 12. What are the rights of a finder of goods?

- 13. What are the essentials features of a valid pledge?
- 14. Distinguish between bailment and pledge.
- 15. How do you classify the guarantee? Give suitable examples.
- 16. What are the classifications of bailment?
- 17. What is lien and types of lien.
- 18. Explain the rights of Pawnee.
- 19. Explain the rights of the pawnor.
- 20. Define pledge. What are the essential of a valid pledge?

Ten Marks

- 1. Explain the circumstance in which bailment can be terminated
- 2. Enumerate the duties and rights of a finder of goods.
- 3. What are rights of a surety against the principal debtor and creditor?
- 4. Distinction between a contract of indemnity and a contract of guarantee.
- 5. Discuss the different modes of discharge of surety.
- 6. Explain the essential elements of a bailment.
- 7. What are the duties of bailee and bailor
- 8. What are the rights of bailee and bailor.
- 9. Explain the termination of bailment
- 10. What is pledge and the rights of pawnee and pawnor.

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- 11. What are the rights of a surety against the principal debtors and creditor?



UNIT IV

One Marks

- 1. What is the primary method of creating an agency relationship?
- a) Contract
- b) Handshake
- c) Verbal agreement d) Friendship
- 2. In agency law, what is the legal term for the person who authorizes the agent to act on their behalf?
- a) Principal
- b) Delegate
- c) Attorney
- d) Executor
- 3. What is the significance of consideration in the creation of an agency relationship?
- a) It is optional
- b) It validates the agency contract
- c) It is illegal
- d) It delays the agency relationship
- 4. Which of the following is NOT a requirement for the creation of agency by ratification?
- a) Agent acted on behalf of the principal
- b) Principal was fully aware of the agent's actions
- c) Agent had express authority
- d) Principal disapproves of the agent's actions

5.	What type of author	ority is derived	from th	e agent's
po	osition or title with	n an organizati	on?	

- a) Actual authority
- b) Apparent authority
- c) Implied authority
- d) Ostensible authority

6. A person authorized to perform a specific act or transaction on behalf of the principal is known as:

- a) Universal agent
- b) Special agent

c) General agent

d) Gratuitous agent

7. Which type of agent has authority to act on behalf of the principal in a broad range of matters?

- a) Limited agent
- b) General agent

c) Special agent

d) Sub-agent

8. An agent with authority to act on behalf of the principal in all matters is called:

- a) Universal agent
- b) Limited agent

c) General agent

d) Sub-agent

9. In agency law, what does the term "gratuitous agent" refer to?

- a) An agent with no authority
- b) An agent who works without compensation
- c) A dishonest agent
- d) A minor acting as an agent

- 10. What is a sub-agent in the context of agency relationships?
- a) An agent who reports to the principal
- b) An agent appointed by another agent
- c) An agent with unlimited authority
- d) An agent who works internationally
- 11. Which type of authority arises when a principal leads a third party to believe that an agent has certain powers?
- a) Actual authority
- b) Apparent authority
- c) Ostensible authority
- d) Implied authority
- 12. What is the term for an agent who has the authority to make decisions on behalf of the principal in a specific area of business?
- a) General agent

- b) Limited agent
- c) Universal agent
- d) Apparent agent
- 13. What type of agent is typically involved in real estate transactions on behalf of the principal?
- a) Special agent

- b) General agent
- c) Universal agent
- d) Gratuitous agent
- 14. What is the primary distinction between an employee and an independent contractor acting as an agent?
- a) Employment status b) Compensation structure

- c) Level of authority d) Personal liability
- 15. In agency law, what does "ratification" refer to?
- a) The creation of an agency relationship
- b) The approval of an agent's unauthorized actions by the principal
- c) The termination of the agency relationship
- d) The disclosure of the agency relationship to third parties
- 16. What type of authority is expressly given to an agent in written or verbal form?
- a) Actual authority
- b) Implied authority
- c) Apparent authority
- d) Ostensible authority
- 17. What is the term for an agent who is authorized to act on behalf of the principal in specific, ongoing matters?
- a) Special agent

- b) General agent
- c) Universal agent
- d) Apparent agent
- 18. Which type of agent has authority to handle all matters related to a specific business or trade?
- a) Special agent

- b) General agent
- c) Universal agent
- d) Limited agent

- 19. In agency law, what does "implied authority" refer to?
- a) Authority explicitly stated in the agency agreement
- b) Authority derived from the agent's position or title
- c) Authority inferred from the agent's actions and the circumstances
- d) Authority granted to a sub-agent
- 20. What is the term for an agent who is authorized to perform a single, specific act on behalf of the principal?
- a) General agent
- b) Special agent
- c) Universal agent
- d) Gratuitous agent
- 21. What is the primary duty of an agent towards the principal?
- a) Loyalty
- b) Loyalty and disclosure
- c) Obedience
- d) Confidentiality
- 22. Which type of authority is created when a principal's words or conduct lead a third party to believe that an agent has certain powers?
- a) Actual authority
- b) Apparent authority
- c) Ostensible authority
- d) Implied authority
- 23. What type of authority is not expressly granted by the principal but is necessary to carry out the agent's express authority?

- a) Actual authority
- b) Implied authority
- c) Apparent authority
- d) Ostensible authority
- 24. Which of the following is a duty that an agent owes to the principal?
- a) Duty to third parties
- b) Duty to act in the agent's best interest
- c) Duty to disclose information
- d) Duty to compete with the principal
- 25. What is the term for a situation where a principal is bound by an agent's unauthorized actions if the principal later accepts or affirms those actions?
- a) Ratification
- b) Estoppel
- c) Express authority d) Implied authority
- 26. What is the primary duty of an agent towards the principal?
- a) Loyalty
- b) Obedience
- c) Confidentiality
- d) Accountability
- 27. What right does a principal have to terminate an agency relationship?
- a) Right to compensation
- b) Right to revoke authority
- c) Right to demand loyalty
- d) Right to unlimitesd agency duration

- 28. What duty does a principal owe to an agent regarding compensation?
- a) Duty to provide compensation
- b) Duty to provide benefits
- c) Duty to provide a bonus
- d) Duty to provide time off
- 29. Which right allows a principal to expect an agent to act within the scope of their authority?
- a) Right to revoke authority
- b) Right to compensation
- c) Right to control
- d) Right to terminate the contract
- 30. What is the duty of an agent to inform the principal of all relevant information concerning the agency?
- a) Duty of loyalty
- b) Duty of disclosure
- c) Duty of obedience
- d) Duty of competence
- 31. What right does a principal have to require an agent to follow their instructions?
- a) Right to compensation b) Right to control
- c) Right to terminate
- d) Right to delegation
- 32. What is the primary duty of a principal to an agent concerning reimbursement of expenses?
- a) Duty to provide unlimited reimbursement

- b) Duty to provide timely reimbursement
- c) Duty to withhold reimbursement
- d) Duty to deny reimbursement
- 33. Which right allows a principal to expect an agent to act in their best interest?
- a) Right to loyalty
- b) Right to termination
- c) Right to compensation
- d) Right to revocation
- 34. What duty does a principal owe to an agent to compensate for any losses suffered during the agency?
- a) Duty to indemnify b) Duty to terminate
- c) Duty to delegate
- d) Duty to control
- 35. In the context of agency, what is the term for the agent's authority to act on behalf of the principal?
- a) Right of delegation
- b) Power of attorney
- c) Right of revocation
- d) Right of compensation
- 36. What is the right of the principal to end the agency relationship at any time, for any reason?
- a) Right to loyalty
- b) Right to compensation
- c) Right to termination d) Right to indemnification
- 37. What is the term for the agent's authority to make decisions on behalf of the principal in specific matters?
- a) Express authority
- b) Implied authority

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- c) Apparent authority
- d) Ostensible authority
- 38. What duty does a principal owe to an agent to provide a safe working environment?
- a) Duty of loyalty
- b) Duty to delegate
- c) Duty to indemnify
- d) Duty to provide a safe workplace
- 39. What right allows a principal to expect an agent to perform the duties outlined in the agency agreement?
- a) Right to compensation b) Right to loyalty
- c) Right to control
- d) Right to termination
- 40. What duty does a principal owe to an agent concerning the confidentiality of information?
- a) Duty to disclose
- b) Duty to loyalty
- c) Duty to provide benefits d) Duty to delegate
- 41. What is the term for a situation where a principal is bound by an agent's unauthorized actions if the principal later accepts or affirms those actions?
- a) Ratification

- b) Estoppel
- c) Express authority
- d) Implied authority
- 42. What is the right of the agent to be reimbursed for expenses incurred during the course of agency duties?
- a) Right to control
- b) Right to indemnification

- c) Right to compensation d) Right to revocation
- 43. What duty does a principal owe to an agent to provide the necessary tools and resources for the job?
- a) Duty to reimbursement
- b) Duty to delegation
- c) Duty to provide a safe workplace
- d) Duty to provide benefits
- 44. What is the right of an agent to act on behalf of the principal in matters that are not explicitly addressed in the agency agreement?
- a) Right to control
- b) Right to compensation
- c) Right of delegation
- d) Right of incidental authority
- 45. What duty does a principal owe to an agent regarding third-party interactions?
- a) Duty to disclosure b) Duty to loyalty
- c) Duty to terminate d) Duty to withhold information
- 46. What is the term for a situation where a principal is prevented from denying the authority of an agent due to their own actions?
- a) Ratification

- b) Estoppel
- c) Express authority
- d) Implied authority

- 47. What right allows a principal to demand that an agent perform their duties with reasonable skill and care?
- a) Right to control
- b) Right to indemnification
- c) Right to compensation d) Right to delegation
- 48. What is the term for the agent's authority to take actions necessary to accomplish the tasks expressly delegated to them?
- a) Express authority
- b) Implied authority
- c) Apparent authority d) Ostensible authority
- 49. What right allows a principal to expect an agent to keep information confidential and not disclose it to third parties?
- a) Right to control
- b) Right to loyalty
- c) Right to compensation
- d) Right to termination
- 50. What duty does a principal owe to an agent to ensure that the agent's actions comply with legal requirements?
- a) Duty to indemnify b) Duty to terminate
- c) Duty to delegate
- d) Duty to comply with the law
- 51. Who is the party that authorizes an agent to act on their behalf in an agency relationship?
- a) Third party
- b) Sub-agent
- c) Principal
- d) Grantee

- 52. In agency law, what term is used for a person or entity with whom the agent interacts on behalf of the principal?
- a) Delegate
- b) Sub-agent
- c) Third party
- d) Principal-in-fact
- 53. What is the term for a person appointed by an agent to perform tasks on behalf of the agent, with the principal's consent?
- a) Sub-agent
- b) Principal-in-fact
- c) Delegate
- d) Appointee
- 54. When does a principal become bound by the actions of their agent in relation to third parties?
- a) Only with written consent
- b) Only when the principal is present
- c) When the agent acts within the scope of their authority
- d) When the agent acts independently
- 55. What term is used to describe a situation where a principal is responsible for the actions of their agent, even if the agent exceeds their authority?
- a) Ratification
- b) Implied authority
- c) Vicarious liability d) Delegation

- 56. In an agency relationship, what duty does a third party owe to the principal?
- a) Duty of loyalty
- b) Duty of disclosure
- c) Duty of compensation
- d) Duty of obedience
- 57. What term refers to a situation where a principal is legally bound by the acts of their agent, even if the agent lacked authority?
- a) Ratification

- b) Estoppel
- c) Implied authority
- d) Ostensible authority
- 58. If an agent exceeds their authority, which party may be held liable for the agent's actions?
- a) Principal
- b) Third party
- c) Sub-agent
- d) No one, the agent is solely responsible
- 59. What is the term for a person who is not a party to the agency relationship but may be affected by the actions of the agent?
- a) Sub-agent
- b) Third party
- c) Principal
- d) Appointee
- 60. In the context of agency, what term is used for a person who is not disclosed to the third party but whose existence is known to the third party?
- a) Unidentified principal b) Undisclosed principal

- c) Unknown principal d) Unacknowledged principal
- 61. What is the primary method of terminating an agency relationship?
- a) Revocation
- b) Compensation
- c) Indemnification
- d) Ratification
- 62. In agency law, what is the term for the voluntary relinquishment of authority by an agent?
- a) Abandonment
- b) Termination
- c) Revocation
- d) Rescission
- 63. When does an agency relationship terminate by operation of law?
- a) When the principal is unhappy
- b) When the agent resigns
- c) When the purpose of the agency is fulfilled
- d) When the agent wants to terminate
- 64. What is the term for the termination of an agency relationship due to the death of the principal or agent?
- a) Expiration
- b) Termination by mutual agreement
- c) Termination by operation of law
- d) Termination by death

- 65. In what situation does agency termination by impossibility occur?
- a) When the agent resigns
- b) When the principal revokes authority
- c) When the agent becomes incapacitated
- d) When the agent completes the assigned task
- 66. What type of agency termination occurs when the agent fails to meet their duties or violates the agency agreement?
- a) Termination by impossibility
- b) Termination for cause
- c) Termination by mutual agreement
- d) Termination by operation of law
- 67. When does an agency relationship terminate by mutual agreement?
- a) When the agent completes a task
- b) When both parties agree to end the relationship
- c) When the principal revokes authority
- d) When the agent resigns
- 68. What type of termination occurs when the principal fails to fulfill their obligations to the agent?
- a) Termination by operation of law
- b) Termination by impossibility
- c) Termination for cause
- d) Termination due to abandonment

- 69. In agency law, what is the term for the termination of an agency relationship by the completion of a specific task?
- a) Termination for cause
- b) Termination by operation of law
- c) Termination by accomplishment
- d) Termination by revocation
- 70. What is the term for the termination of an agency relationship due to the bankruptcy of either the principal or the agent?
- a) Termination by mutual agreement
- b) Termination by operation of law
- c) Termination for cause
- d) Termination by abandonment
- 71. An agency comes to an end:-
- a) By performance of contract
- b) By agreement between the principal and the agent
- c) By renunciation of his authority by the agent
- d) All of the above
- 72. An agency is irrecoverable:
- a) Where the authority of agency is one coupled with interest
- b) Where the agent has incurred personal liability
- c) Both (a) and (b)
- d) None of the above

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a) liability by holding	etended agent is known as out b) liability created by law ation d) liability of relation		
74. To create an agend	cyis not required		
a) principal	b) agent		
c) consideration	d) None of the above		
75 T 1 4			
75. To whom the agent is responsible?			
a) Contractor	b) None of these		
c) Sub Agent	d) Principal		
76. Who creates the c parties?	ontractual relation between two		
a) Principal	b) Co-Agent		
c) Broker	d) Agent		
77. A person employed to do and represent is called			
	Day Colored		
a) principal	b) servant		
c) agent	d) owner		
78 agents gets e	extra remuneration.		
a) General Agent	b) Broker		
c) Sub Agent	d) del credere		
79. Who can become an agent?			
a) Minor	b) Both Minor & Adult		
, -	,		

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c) Adult person d) Dead person
80. On whose insolvence	ey the agency is terminated?
(a) Sub agent	
(b) Del credere	
(c) Agent	
(d) Principal	
81. Which Guarantee is	given by del credere agent ?
a) Solvency of purchase	
c) Own Solvency	d) Solvency of seller
behalf of principal	es the agent to do all acts on
a) Special power of atto	rnev
b) Particular Power of a	A
c) General power of atto	
d) All of the above	
23000	13.68c202
83. The power of attorne	ey is an example of agency by
	b) Implied agreement
a) Express Agreement	o) implied agreement
a) Express Agreementc) Ratification	d) special agreements
c) Ratification	
	d) special agreements
c) Ratification 84. In case of ratificatio	d) special agreements on, the principal must ratify d on necessity

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c) whole transaction					
d) the third party abo	ut agency				
85. means to	o give full consent or approval to				
	ginally done without authority				
a) Estoppel	b) Ratification				
c) Holding out	d) Express agency				
86. The consideration	n in case of Contract of Agency				
a) can be past, presen	it, future b) Need not be adequate				
c) Need to be real	d) Not Essential				
87. An agent who is a	appointed to sell a house is				
a) General agent	b) Special agent				
c) Mercantile agent	d) Non mercantile Agent				
88.If there is no agree	ement an agent is				
a) not entitled to any	remuneration				
b) entitled to reasona	ble remuneration				
c) entitled to remuner	ration which he thinks reasonable				
	ration which the principal thinks				
reasonable	1 1				
89. Where the agent of	contracts for a principal who is				
_	tract in such case the agent is				
•	h) non personally liable				

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c) exceeding authority d) none of these

Answers

1.a, 2.a, 3.b, 4.d, 5.c, 6.b, 7.b, 8.a, 9.b, 10b, 11.c, 12.b, 13.a, 14.a, 15.b, 16.a, 17.a, 18.b, 19.c, 20.b, 21.b, 22.b, 23.b, 24.c, 25.a, 26.a, 27.b, 28.a, 29.c, 30.b, 31.b, 32.b, 33.a, 34.a, 35.b, 36.c, 37.a, 38.d, 39.c, 40.b, 41.a, 42.b, 43.a, 44.d, 45.a, 46.b, 47.a, 48.b, 49.b, 50.d, 51.c, 52.c, 53.a, 54.c, 55c, 56.b, 57.b, 58.a, 59.b, 60.b, 61a, 62.a, 63.c, 64.d, 65.c, 66.b, 67.b, 68.c, 69.c, 70.b, 71.d, 72.c, 73.a, 74.c, 75.d, 76.c, 77.c, 78.d, 79.b, 80.d, 81.a, 82.c, 83.a, 84.c, 85.b, 86.d, 87.b, 88.b, 89.a.

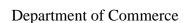
Five Marks

- 1. Distinction between an agent and a servant.
- 2. Distinction between sub agent and substituted agent.
- 3. Explain the extent of an agent's authority.
- 4. What are the circumstance in which an agent is personally liable?
- 5. When is an agent personally liable?
- 6. Explain irrevocable agency.

Ten Marks

1. Explain the duties of an agent

- 2. Explain different modes of creation of agency.
- 3. What is ratification and rules regarding a valid ratification?
- 4. Explain the classification of agents.
- 5. Explain the rights of an agent.
- 6. Discuss the extent of agent's authority.
- 7. Explain the various modes of termination of agency.
- 8. What is agency by ratification? Explain the requisites of valid ratification.



UNIT V

One Marks

- 1. At what point does the property transfer from the seller to the buyer in a sale?
- a) Upon agreement
- b) Upon delivery of goods
- c) Upon payment
- d) Upon signing the contract
- 2. In an agreement to sell, when does the property transfer from the seller to the buyer?
- a) Upon agreement
- b) Upon delivery of goods
- c) Upon payment
- d) Upon signing the contract
- 3. Which of the following is a characteristic of a sale?
- a) Immediate transfer of ownership
- b) Conditional transfer of ownership
- c) Transfer of ownership upon payment
- d) Transfer of ownership upon delivery
- 4. What type of contract is formed when there is an agreement to sell, but the actual sale will take place at a later date?
- a) Sale contract

b) Agreement to sell

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c) Conditional sale	d) Executed contract
5. A sale, what is the coproperty?	onsideration for the transfer of
a) Agreement	b) Price

- d) Offer c) Delivery
- 6. When does the risk of loss transfer from the seller to the buyer in a sale?
- a) Upon agreement
- b) Upon payment
- c) Upon delivery of goods
- d) Upon signing the contract
- 7. Which party retains ownership in an agreement to sell until the conditions are fulfilled?
- a) Seller

b) Buyer

c) Both share ownership

d) Third party

- 8. What is the primary distinguishing factor between a sale and an agreement to sell?
- a) Price

b) Delivery of goods

c) Transfer of ownership

d) Signing the contract

- 9. In an agreement to sell, what is the effect if the buyer fails to fulfill the conditions for the sale?
- a) Immediate transfer of ownership
- b) Transfer of ownership upon payment

- c) Ownership remains with the seller
- d) Ownership is shared between buyer and seller
- 10. What is the legal term for the document that evidences the sale of goods between the buyer and the seller?
- a) Receipt
- b) Invoice
- c) Contract
- d) Bill of sale
- 11. Which party is bound to deliver the goods in a contract of sale?
- a) Buyer

- b) Seller
- c) Both buyer and seller
- d) Third party
- 12. What is the term for a contract in which the goods are sold with an understanding that they can be returned if they do not meet the buyer's satisfaction?
- a) Sale on approval
- b) Sale or return
- c) Sale by sample
- d) Sale by description
- 13. In a sale, what is the implied condition that the goods are fit for the purpose for which they are sold?
- a) Condition as to title
- b) Condition as to quality or fitness
- c) Condition as to description
- d) Condition as to possession

14. What is the term for a sale where the price is paid
by installments, and the seller retains ownership until
the final payment is made?

- a) Cash sale
- b) Installment sale
- c) Credit sale
- d) Bulk sale

15. Which document serves as evidence of the delivery of goods to the buyer in a contract of sale?

- a) Bill of sale
- b) Delivery receipt
- c) Invoice
- d) Purchase order

16. What is a condition in a contract?

- a) Minor promise
- b) Major promise
- c) Essential term
- d) Optional term

17. In contract law, which term refers to a minor promise that is not central to the main purpose of the contract?

- a) Condition
- b) Warranty
- c) Innominate term
- d) Representation

18. What is the consequence of a breach of condition in a contract?

- a) Termination and damages b) Only damages
- c) Specific performance
- d) No remedy

19. In contract law, what is a warranty?

- a) A minor promise
- b) A major promise

1 0	Arts and Science for Women, Hosur
c) An essential term	d) An optional term
• 1	alls between conditions and

of the breach? a) Condition

b) Warranty

c) Innominate term

d) Representation

21. What remedy is available for the breach of warranty in a contract?

a) Termination and damages b) Only damages

c) Specific performance _____ d) No remedy

22. Which term in a contract is considered as a statement of fact that induces a party to enter into the contract?

a) Condition

b) Warranty

c) Innominate term

d) Representation

23. What is the primary purpose of a condition in a contract?

- a) To provide information
- b) To indicate minor promises
- c) To define essential terms
- d) To establish the main purpose

24. In a sale of goods contract, which of the following is usually considered a condition?

- a) A minor defect b) A delivery date
- c) A product description d) A marketing statement
- 25. What is the consequence of a breach of warranty in a contract for the sale of goods?
- a) Termination and damages b) Only damages
- c) Specific performance d) No remedy
- 26. Which term in a contract is crucial to the main purpose and goes to the root of the contract?
- a) Condition b) Warranty
- c) Innominate term d) Representation
- 27. What term refers to a promise made by the seller about the quality or characteristics of the goods being sold?
- a) Condition b) Warranty
- c) Innominate term d) Representation
- 28. What is the effect of a breach of condition on the innocent party in a contract?
- a) The innocent party must perform their obligations
- b) The innocent party can terminate the contract and claim damages
- c) The contract becomes void
- d) The innocent party loses the right to claim damages

- 29. Which of the following is an example of a condition in a contract for the sale of goods?
- a) The color of the product
- b) The payment terms
- c) The delivery date
- d) The promotional statements
- 30. What term refers to a statement that is not considered a fundamental term of the contract, and the consequences depend on the circumstances?

a) Condition

b) Warranty

c) Innominate term

d) Representation

31. What is the key document used to transfer the title of real property from a seller to a buyer?

a) Deed

b) Bill of sale

c) Contract of sale

d) Title certificate

- 32. In a real estate transaction, when does the transfer of title typically occur?
- a) Upon signing the contract
- b) Upon payment
- c) Upon delivery of goods
- d) Upon recording the deed
- 33. What is the primary purpose of a bill of sale in a personal property transaction?
- a) Transfer of possession

b) Transfer of title

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			Hosu	r				

- c) Transfer of ownership d) Transfer of risk
- 34. Which type of title transfer occurs when the buyer takes possession of the property but the seller retains the title until payment is made in full?
- a) Conditional transfer
- b) Equitable title transfer
- c) Legal title transfer
- d) Deed of trust transfer
- 35. What legal concept ensures that the buyer gets good and marketable title in a real estate transaction?
- a) Caveat emptor
- b) Doctrine of merger
- c) Doctrine of laches d) Covenant of seisin
- 36. In a sale of goods, at what point does the risk of loss transfer from the seller to the buyer?
- a) Upon signing the contract
- b) Upon payment
- c) Upon delivery of goods
- d) Upon recording the deed
- 37. What is a common method of transferring title in the sale of a motor vehicle?
- a) Deed

b) Title certificate

c) Bill of sale

- d) Escrow agreement
- 38. Which type of title transfer involves a transfer of possession, but legal title remains with the seller until certain conditions are met?

- a) Conditional transfer
- b) Equitable title transfer
- c) Legal title transfer
- d) Deed of trust transfer
- 39. In a real estate transaction, what is the purpose of a warranty deed?
- a) To transfer title
- b) To provide a guarantee of title
- c) To transfer possession
- d) To create a security interest
- 40. What document is used to transfer the title of personal property, such as furniture or equipment?
- a) Deed

- b) Bill of sale
- c) Contract of sale
- d) Title certificate
- 41. What is the primary purpose of contractual remedies?
- a) To punish the breaching party
- b) To compensate the innocent party
- c) To rescind the contract
- d) To rewrite the contract terms
- 42. What type of remedy involves returning the parties to their original positions as if the contract never occurred?
- a) Specific performance
- b) Rescission

c) Damages

d) Injunction

- 43. Which remedy is a court order requiring the breaching party to fulfill their contractual obligations?
- a) Damages
- b) Specific performance
- c) Restitution
- d) Rescission
- 44. In the context of damages, what term refers to damages that naturally flow from the breach and were foreseeable at the time of contract formation?
- a) Consequential damages b) Nominal damages
- c) Compensatory damages d) Punitive damages
- 45. What type of damages are awarded when the actual losses are difficult to prove, and a reasonable estimate is used?
- a) Liquidated damages
- b) Nominal damages
- c) Compensatory damages
- d) Punitive damages
- 46. Which remedy involves the court ordering the breaching party to stop certain actions or behaviors?
- a) Restitution

b) Injunction

c) Rescission

- d) Specific performance
- 47. What type of damages are awarded to compensate for indirect losses that result from the breach but were not foreseeable at the time of contract formation?
- a) Consequential damages
- b) Liquidated damages
- c) Compensatory damages
- d) Nominal damages

- 48. In the context of damages, what term refers to damages awarded when no actual financial loss has occurred?
- a) Consequential damages
- b) Liquidated damages
- c) Nominal damages
- d) Punitive damages
- 49. What remedy involves the court ordering the breaching party to return any benefits or payments received from the innocent party?
- a) Restitution

b) Injunction

c) Rescission

- d) Specific performance
- 50. What type of damages are awarded to punish the breaching party for intentional or egregious conduct?
- a) Consequential damages
- b) Liquidated damages
- c) Nominal damages
- d) Punitive damages
- 51. Who is considered an unpaid seller in a transaction?
- a) The buyer
- b) The seller who has not been paid
- c) The escrow agent
- d) The financing institution
- 52. What is the primary remedy available to an unpaid seller in recovering the price of goods sold?
- a) Specific performance
- b) Rescission

c) Damages

d) Reformation

- 53. In the absence of a payment agreement, when does the seller have the right to sue for the price of the goods?
- a) Immediately after delivery
- b) Upon shipment of the goods
- c) Within a reasonable time after the goods are ready for delivery
- d) Only after expiration of the credit period
- 54. What is the term for a situation where the buyer becomes insolvent, and the seller can demand payment before delivering the goods?
- a) Stoppage in transit
- b) Anticipatory repudiation
- c) Resale of goods
- d) Right to demand adequate assurance of performance
- 55. When can an unpaid seller exercise the right of stoppage in transit?
- a) Anytime after the sale
- b) Only before the goods are shipped
- c) While the goods are in transit and the buyer is insolvent
- d) Only after the goods are delivered

56. What remedy allows an unpaid seller to retake possession of the goods from the carrier before reaching the buyer?

a) Rescission

b) Right to reclaim goods

c) Specific performance

d) Reformation

57. In the event of the buyer's default, what remedy allows the seller to resell the goods and recover any resulting losses?

a) Specific performance b) Right to resale

c) Damages

d) Reformation

58. What remedy allows an unpaid seller to recover possession of the goods from the buyer?

a) Reformation

b) Right to repossess

c) Specific performance

d) Damages

59. In the event of the buyer's insolvency, what remedy allows the seller to cancel the contract and reclaim the goods?

a) Stoppage in transit

b) Anticipatory repudiation

c) Right to reclaim

d) Rescission

60. When does the right to reclaim goods become ineffective for an unpaid seller?

a) If the buyer becomes solvent before the seller demands reclamation

- b) If the goods have already been consumed or irreversibly altered
- c) If the buyer refuses to pay
- d) If the goods are in the possession of a third party
- 61. In an auction sale, what is the term for the person who conducts the auction and calls out the bids?
- a) Bidder
- b) Seller
- c) Auctioneer
- d) Buyer
- 62. What is the starting price set by the seller for an item in an auction called?
- a) Reserve price b) Minimum bid
- c) Starting bid
- d) Base price
- 63. In a reserve auction, when is the highest bidder considered the winner of the item?
- a) When the auction ends
- b) When the reserve price is met
- c) When the seller accepts the bid
- d) When the buyer pays
- 64. What type of auction involves the auctioneer starting with a high price and gradually lowering it until a bidder accepts?
- a) English auction
- b) Dutch auction
- c) Sealed-bid auction
- d) Absolute auction

- 65. In an absolute auction, what is unique about the sale process?
- a) There is no reserve price
- b) Bidders submit sealed bids
- c) Bids are accepted only in person
- d) The auctioneer controls the bidding increments
- 66. What term refers to an auction where the highest bidder wins the item, and all bidders pay the amount of their bid?
- a) Reserve auction
- b) English auction
- c) Silent auction

- d) Sealed-bid auction
- 67. In a silent auction, how are bids submitted?
- a) Verbally
- b) In writing
- c) Electronically
- d) Through a bidding paddle
- 68. What term describes a situation where the auctioneer withdraws an item from the auction before it is sold?
- a) Reserve
- b) Withdrawal
- c) No sale
- d) Bid rejection
- 69. In a sealed-bid auction, when do bidders submit their bids?
- a) Before the auction starts b) During the live auction
- c) After the auction ends
- d) auctioneer's discretion

- 70. What term describes a situation where the highest bidder fails to complete the purchase in an auction?
- a) Bid abandonment
- b) Bid default
- c) Buyer's remorse
- d) Bid retraction
- 71. According to the "tender of delivery" rule, when is the seller considered to have fulfilled their obligation to deliver the goods?
- a) When the goods are shipped
- b) When the buyer receives the goods
- c) When the seller offers the goods for delivery
- d) When the payment is made
- 72. In a CIF (Cost, Insurance, Freight) contract, when does the risk of loss transfer from the seller to the buyer?
- a) When the goods are tendered to the carrier
- b) When the goods arrive at the destination port
- c) When the buyer pays for the goods
- d) When the insurance is in effect
- 73. According to the "shipment contract" rule, when is the seller's delivery obligation fulfilled?
- a) When the goods are loaded onto the carrier
- b) When the goods arrive at the buyer's location
- c) When the buyer pays for the goods
- d) When the seller offers the goods for delivery

- 74. In a FOB (Free On Board) contract, at what point does the risk of loss transfer from the seller to the buyer?
- a) When the goods are loaded onto the carrier
- b) When the goods arrive at the destination port
- c) When the buyer pays for the goods
- d) When the goods are tendered for delivery
- 75. According to the "arrival contract" rule, when does the seller's delivery obligation end?
- a) When the goods are loaded onto the carrier
- b) When the goods arrive at the buyer's location
- c) When the buyer pays for the goods
- d) When the goods are tendered for delivery
- 76. In a C&F (Cost and Freight) contract, when does the risk of loss transfer from the seller to the buyer?
- a) When the goods are loaded onto the carrier
- b) When the goods arrive at the destination port
- c) When the buyer pays for the goods
- d) When the seller offers the goods for delivery
- 77. According to the "document of title" rule, when is the seller considered to have completed the delivery of goods?
- a) When the goods are shipped
- b) When the buyer receives the goods
- c) When the seller hands over the document of title

- d) When the payment is made
- 78. In a CIF (Cost, Insurance, Freight) contract, who is responsible for obtaining and paying for insurance coverage?
- a) Buyer
- b) Seller
- c) Carrier
- d) Both buyer and seller share the cost
- 79. According to the "tender of delivery" rule, what must the seller do to fulfill their delivery obligation?
- a) Physically transport the goods to the buyer's location
- b) Offer the goods for delivery and give the buyer reasonable notice
- c) Hand over the document of title
- d) Pay for the buyer's transportation costs
- 80. In an "ex-ship" contract, when does the risk of loss transfer from the seller to the buyer?
- a) When the goods are loaded onto the carrier
- b) When the goods arrive at the destination port
- c) When the buyer pays for the goods
- d) When the goods are tendered for delivery
- 81. In a contract of sale, price of goods maybe paid
- a) in cash
- b) anything other than cash

- c) partly in cash and partly in goods valued in terms of money
- d) either a or c
- 82. The sale of goods act applies to contract of
- a) sale of goods
- b) sale of goods and services
- c) sale and pledge of goods
- d) sale and batter of goods
- 83. Following is not the document of title
- a) bill of lading
- b) dock warrant
- c) railway receipt
- d) none of the above
- 84. In agreement to sell, the property (ownership) in the goods passes
- a) immediately

- b) at future date
- c) either immediately or future date d) never
- 85. In a case of breach of condition, the buyer can
- a) the claim damage only
- b) the repudiate the contract
- c) cannot return the goods
- d) refuse to take delivery of goods
- 86. According to sale of goods act, breach of condition gives rise to the right
- a) to repudiate the contract

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- b) to claim the damages suffered
- c) to reject the goods
- d) both a and c
- 87. In case a buyer uses his option to treat the breach of condition as breach of warranty, he losses
- a) right to repudiate the contract
- b) right to reject the contract
- c) right to claim damages
- d) both a and b above
- 88. Stipulation as a time of payment is
- a) always deemed to be an essence of contract of sale
- b) deemed to be an essence of contract of sale unless otherwise agreed
- c) not deemed to be an essence of a contract of sale unless otherwise agreed
- d) none of these
- 89. In case of goods sold by sample, the goods should correspond with the sample, otherwise
- a) buyer can reject the goods
- b) buyer cannot reject the goods
- c) contract is terminated
- d) seller is liable

- 90. In case of sale of standing trees, the property passes to the buyer when trees are
- a) felled and ascertained b) counted and ascertained
- c) not felled but earmarked d) both b and c
- 91. In case of sale of unascertained goods, the ownership is transferred to the buyer when the goods are
- a) ascertained
- b) weighted and measured
- c) appropriate to the contract
- d) both a and c
- 92. A person who has possession of goods, cannot sale the goods
- a) if he is a mercantile agent
- b) if he possesses goods under voidable contract and the agreed party as rescinded the contract
- c) if he is a servant having a custody of goods
- d) both b and c

Answers

1.b, 2.a, 3.a, 4.b, 5.b, 6.c, 7.a, 8.c, 9.c, 10.d, 11.b, 12.b, 13.b, 14.b, 15.b, 16.c, 17.b, 18.a, 19.a, 20.c, 21.b, 22.d, 23.c, 24.b, 25.b, 26.a, 27.b, 28.b, 29.c, 30.c, 31.a, 32.d, 33.b, 34.b, 35.a, 36.c, 37.b, 38.a, 39.b, 40.b, 41.b, 42.b, 43.b, 44.c, 45.a, 46.b, 47.a,

48.c, 49.a, 50.d, 51.b, 52.c, 53.c, 54.b, 55.c, 56.b, 57.b, 58.b, 59.d, 60.b, 61.c, 62.a, 63.b, 64.b, 65.a, 66.c, 67.b, 68.c, 69.a, 70.b, 71.c, 72.a, 73.a, 74.a, 75.b, 76.b, 77.c, 78.b, 79.b, 80.b, 81.c, 82.a, 83.d, 84.b, 85.b, 86.d, 87.d, 88.c, 89.a, 90.a, 91.d, 92.d.

Five Marks

- 1. Give differential between sale and bailment.
- 2. Under what circumstances breach of condition would be treated as a breach of warranty?
- 3. List the essential features of a contract of sale?
- 4. Distinguish between condition and warranty.
- 5. Discuss the duties of a buyer under Sale of Goods Act.
- 6. State the exception to the rule "caveat emptor".
- 7. When does "sale or return" become sale?
- 8. State the provision of the sale of goods act with respect to delivery of wrong quantity by the seller.
- 9. What are the rights of the buyer in a contract of sale?
- 10. Explain the duties of the buyer.

Ten Marks

- 1. Distinguish between sale and agreement of sales.
- 2. Distinguish between hire purchase and sale.

- 3. Describe the rights of unpaid seller.
- 4. Explain the classification of goods.
- 5. Explain the implied conditions and warranties in a contract of sale.
- 6. Explain the rules in respect of passing of property in goods from the seller to the buyer.
- 7. Explain the exceptions to the rule "Nemo Dat Quod Non Habet".
- 8. Discuss the provision of the sale of goods at 1930 with respect of delivery of goods.



ABOUT THE AUTHOR

Mrs. D. Annie Jenifer was born in 1990 in Krishnagiri. She is currently working as an Assistant Professor in the Department of Commerce, St. Joseph's College of Arts and Science for Women, Hosur. She has completed M.Com., in Periyar University and M.Phil in University and Avinashilingam MBA Bharathiar University. She has experience of 2 years. She has presented research articles in International. National Conference symposium. She has published papers in national and international journals. Her area of interest includes Finance, Marketing and Human Resource Management. Received the Best paper award from presentation International conference.



